

2020: Year-End Finance Update

Comparative Statement of General Fund Appropriations and expenditures:

Notes on the summary of budgeted appropriations, expenditures and balances for 2020:

Amounts in the “Balances Under/(Over)Expended” column reflect items which have come in under or over budget for 2020. The net under expended increases the Town’s 2020 year-end fund balance which once finalized and audited will be available to reduce the 2021 tax rate.

There are not a lot of significant actual to budget variances – most departments finished close to the budgeted amount. A few highlights include (**starting with the overdrafts**):

- 1) Administration exceeded their budget by 4k due to additional time worked by Angela Wesson (to assist with stormwater issues) and Nicole Yennaco (to help with Robert Parker’s onboarding).
- 2) Government buildings narrowly exceeded their yearly budget due to a larger than expected need for property maintenance (33k) which was mostly offset by savings in the groundskeeping (14k), vehicle fuel (5k) electricity (4k), and contracted services (4k).
- 3) Assessing was over budget by 7k due to the contracted services account being 10k over budget due to a large abatement case which is outside of their contracted budget amount.
- 4) Searles was 3k over budget because due to COVID related cancellations they did not have enough revenue to cover their salaries from their revenue and their special fund, requiring the general fund to cover part of the expenses.
- 5) Legal Expenses was over budget by 60k. General matters was over budget by 7k, and we continued to deal with a higher than normal case load some of which were protracted, including the Shaw’s tax abatement, multiple Planning Board appeals, and other general cases.
- 6) Solid Waste is 6k over budget, mostly due to waste removal being 25k over budget and vehicle maintenance being 5k over budget, which was offset by savings of 15k in wages and 2k in fuel.
- 7) General assistance is 19k over budget due to welfare assistance being 18k over budget due to a heavy caseload and a 2.5k overpayment to Family Promise Program that could not be recovered.
- 8) Debt service is over the budget by 5k due to the need to pay interest on the TAN loans.
- 9) Insurance is currently 51k over budget due to the miscellaneous account still reflecting insurance claim related charges that will be removed once the year end adjustments are complete.

On to the unexpended balances:

- 10) The Town Clerk was under budget by 25k, mostly driven by savings of 9k in wages and 6k in preservation of records.
- 11) The Tax Collector was under budget by 19k, mostly driven by the savings of 17k in wages due to the decision not to fill a part time tax collector position due to COVID.
- 12) Elections was under budget by 23k, mostly driven by savings of 11k in wages and 5k in ballots.
- 13) The Town museum did not spend \$6k of their equipment budget due to COVID related closures.
- 14) The Police Department was under budget by 113k, driven mostly by savings of 30k in wages, 42k in insurance and 31k in training.
- 15) Dispatch was under budget by 12k, driven mostly by savings of 7k in wages and 5k in training.
- 16) Community Development was under budget by 16k, driven mostly by savings of 7k in wages, 3k in training, 2k in committee expenses and 2k in office equipment.
- 17) Road maintenance was under budget by 102k, driven mostly by savings of 104k in plowing costs.
- 18) Health and Human Services was under budget by 15k, driven mostly by savings of 13k in wages.
- 19) The library was under budget by 86k, driven mostly by savings of 70k in wages and 9k in other library materials.
- 20) Recreation was under budget by 47k, driven mostly by savings of 27k in recreation sports fields and 12k in seniors rec. activities.
- 21) Cable TV was under budget by 8k, driven mostly by savings of 5k in wages and 2k in equipment.
- 22) Searles fully extinguished their limited revenues and special fund, then had to draw about 7k from the general fund to cover their expenses.

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| | APPROPRIATIONS | CARRYFWDS | | EXPENDED | CARRYFWDS | | BALANCES |
|-------------------------------------|-------------------|------------------|-------------------|-------------------|----------------|----------------|----------------------------|
| | | FROM '19 | TOTAL AMT | | FROM '20 | TO 2021 | UNEXPENDED (OVERDRAFTS) |
| 2020 | TO 2020 | AVAILABLE | 2020 | | | | |
| <i>Unaudited</i> | | | | | | | |
| GENERAL GOVERNMENT | | | | | | | |
| Town Officer's Salaries | 3,330 | - | 3,330 | 3,107 | | | 223 |
| Administration | 784,770 | 56,665 | 841,435 | 798,051 | 47,149 | | (3,765) |
| Town Clerk's Expenses | 361,125 | 3,870 | 364,995 | 340,154 | | | 24,841 |
| Tax Collector's Expenses | 173,970 | 910 | 174,880 | 155,512 | | | 19,368 |
| Election and Registration | 51,140 | - | 51,140 | 27,827 | | | 23,313 |
| Cemetery | 41,450 | 6,200 | 47,650 | 41,046 | 6,200 | | 404 |
| General Govt Bldgs | 408,670 | - | 408,670 | 409,927 | | | (1,257) |
| Appraisal of Property | 203,515 | 7,480 | 210,995 | 217,983 | | | (6,988) |
| Information Technology | 265,560 | - | 265,560 | 260,722 | | | 4,838 |
| Town Museum | 5,650 | - | 5,650 | 75 | | | 5,575 |
| Searles Building | 10,090 | - | 10,090 | 12,734 | | | (2,644) |
| Legal Expenses | 51,900 | - | 51,900 | 111,658 | | | (59,758) |
| PUBLIC SAFETY | | | | | | | |
| Police Department | 3,439,360 | 49,970 | 3,489,330 | 3,376,758 | | | 112,572 |
| Contracted Details | 5 | | 5 | - | | | 5 |
| Dispatching | 515,965 | 8,010 | 523,975 | 511,975 | | | 12,000 |
| Fire Department | 3,858,020 | 66,010 | 3,924,030 | 3,918,324 | | | 5,706 |
| Emergency Management | 12,470 | - | 12,470 | 9,716 | | | 2,754 |
| Community Development | 564,790 | 5,700 | 570,490 | 555,011 | | | 15,479 |
| HIGHWAYS, STREETS, BRIDGES | | | | | | | |
| Town Maintenance | 1,158,920 | 164,570 | 1,323,490 | 1,185,839 | 36,380 | | 101,271 |
| Street Lights | 17,830 | - | 17,830 | 19,507 | | | (1,677) |
| SANITATION | | | | | | | |
| Solid Waste Disposal | 1,244,600 | 6,780 | 1,251,380 | 1,257,092 | | | (5,712) |
| HEALTH | | | | | | | |
| Health and Human Services | 50,475 | - | 50,475 | 35,162 | | | 15,313 |
| WELFARE | | | | | | | |
| General Assistance | 45,540 | - | 45,540 | 64,838 | | | (19,298) |
| CULTURE AND RECREATION | | | | | | | |
| Library | 1,292,345 | 4,350 | 1,296,695 | 1,210,644 | | | 86,051 |
| Recreation | 255,600 | 22,430 | 278,030 | 230,787 | | | 47,243 |
| Historic Comm. | 7,300 | 1,360 | 8,660 | 762 | 7,897 | | 1 |
| Conservation Comm. | 6,910 | - | 6,910 | 2,361 | | | 4,549 |
| Senior Center | 5,170 | - | 5,170 | 4,171 | | | 999 |
| Cable TV Expenses | 124,430 | - | 124,430 | 115,969 | | | 8,461 |
| DEBT SERVICE | | | | - | | | |
| Long Term Notes - P + I | 429,089 | - | 429,089 | 429,089 | | | - |
| Interest - TANS | 500 | | 500 | 5,576 | | | (5,076) |
| CAPITAL OUTLAY | | | | | | | |
| Road Improvements | 300,000 | - | 300,000 | 300,000 | | | - |
| Highway 5 Ton Truck 2016 | - | 180,000 | 180,000 | 170,130 | | | 9,870 |
| Ambulance | 93,770 | - | 93,770 | 93,328 | | | 442 |
| AFG Grant Rescue Tool | 50,000 | - | 50,000 | 49,998 | | | 2 |
| AFG Grant Compressor 2019 | - | 50,000 | 50,000 | 49,900 | | | 100 |
| Police Department Roof | 65,000 | - | 65,000 | 51,427 | | | 13,573 |
| Searles Improvement | 300,000 | - | 300,000 | 195,342 | 104,658 | | - |
| Town Common Beautification | 50,000 | - | 50,000 | - | 50,000 | | - |
| Rail Trail Improvements | 180,000 | - | 180,000 | 179,689 | | | 311 |
| Castlehill Rd Bridge | - | 330,756 | 330,756 | 301,255 | 29,500 | | 1 |
| OPERATING TRANSFERS OUT | | | | | | | |
| Rail Trail Non-Capital Reserve Fund | - | - | - | - | | | - |
| MISCELLANEOUS | | | | | | | |
| Retirement Svc Charges | 4,000 | - | 4,000 | - | | | 4,000 |
| Insurance | 340,645 | - | 340,645 | 391,919 | | | (51,274) |
| Property Maintenance Trust | 75,000 | | 75,000 | 75,000 | | | - |
| Searles Revenue Fund | 32,500 | | 32,500 | 7,696 | | | 24,804 |
| Town Forest Improvements | - | 9,000 | 9,000 | - | 9,000 | | - |
| Municipal Union Contract | 29,220 | (29,220) | - | - | | | - |
| Fire Union Contract | 63,790 | (63,790) | - | - | | | - |
| Police Union Contract | 56,150 | (56,150) | - | - | | | - |
| Marston-Finn Dam Grant | - | 214,150 | 214,150 | 214,150 | - | | - |
| TOTALS | 17,030,564 | 1,039,051 | 18,069,615 | 17,392,211 | 290,784 | 386,621 | |
| OTHER GOVERNMENTAL DIV'S | | | | | | | |
| School District | 46,727,341 | | 46,727,341 | 46,727,341 | | | - |
| County | 2,612,733 | | 2,612,733 | 2,612,733 | | | - |
| Village Districts | 21,217 | | 21,217 | 21,217 | | | - |
| TOTALS | 66,391,855 | 1,039,051 | 67,430,906 | 66,753,502 | 290,784 | 386,621 | |

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Budgeted versus Actual Revenue Highlights

As seen in the Revenue report below which reflects the budgeted revenues for 2020 and the actual revenues for 2020 and 2019, this year's revenues were \$1,007,671 (12.8%) over the budgeted amounts reported to the NH Department of Revenue Administration (DRA).

Comparing actual 2020 and 2019 revenues, the General Fund revenues decreased by \$1,515,619, mostly due to the \$2,425,000 decrease in proceeds from bond issuance (only \$380,000 in bonds were issued during 2020, versus \$2,805,000 in 2019).

After removing the impact of the bonds on the town revenues, the total increase of \$909,381 was driven mostly by the \$955,615 increase in State and federal grants. Other notable increases include \$75,600 in motor vehicle permit fees, \$204,990 in income from Conservation Funds, \$17,223 in Transfer Station fees, \$40,318 in Sale of Town Property and \$50,000 in income from Trust Funds. These increases were offset by decreases of \$61,670 in Interest and Penalties on Taxes, \$69,103 in interest on deposits, \$16,558 in Planning Board fees, \$27,758 in ambulance fees, \$41,941 in Insurance/Other Reimbursements/refunds and \$226,905 in donations. Due to an increase in gross appropriations that was only partly offset by the increase in revenues, the amount needed to be raised through taxation increased by \$1,122,707. Although some portions of the revenue budget remain steady from year to year, such as cable franchise fees, other portions tend to vary from year to year and have an impact on the resulting Town tax rate.

| REVENUE REPORT - VARIANCE ANALYSIS AS OF DECEMBER 31, 2020 | | | | | | |
|--|-------------|-------------|-------------|------------|----------|----------|
| Unaudited | DRA Budget | Actual | Actual | Increase | 2020 % | Actual |
| | Revenue | Revenue | Revenue | (Decrease) | Estimate | Vs. |
| SOURCES OF REVENUE: | For 2020 | 2020 | 2019 | 20 vs. 19 | Received | Budget |
| TAXES | | | | | | |
| Yield/Excavation Tax | \$3,155 | \$3,152 | \$5,070 | \$(1,918) | 99.9% | \$(3) |
| Tax - Interest & Penalties | 159,015 | 176,982 | 238,652 | (61,670) | 111.3% | 17,967 |
| Misc. Taxes - PILOT | 10,772 | 15,031 | 3,532 | 11,499 | 139.5% | 4,259 |
| Boat Taxes | 14,520 | 14,117 | 16,082 | (1,965) | 97.2% | (403) |
| Subtotal Taxes | \$187,462 | \$209,283 | \$263,336 | \$(54,053) | 111.6% | \$21,821 |
| INTERGOV. REVENUE | | | | | | |
| Highway Block Grant | \$341,725 | \$341,687 | \$347,273 | \$(5,586) | 100.0% | \$(38) |
| Rooms and Meals | 748,515 | 748,515 | 745,999 | 2,517 | 100.0% | 0 |
| Shared Revenue Grant | 96,700 | 96,700 | 102,042 | (5,342) | N/A | 0 |
| Subtotal Intergov. Revenue | \$1,186,940 | \$1,186,902 | \$1,195,313 | \$(8,411) | 100.0% | \$(38) |
| LICENSES AND PERMITS | | | | | | |
| M V Permit Fees | \$4,102,600 | \$4,143,175 | \$4,067,575 | \$75,600 | 101.0% | \$40,575 |
| Building Permits | 162,120 | 190,842 | 196,829 | (5,987) | 117.7% | 28,722 |
| Subtotal M V/Building Permits | \$4,264,720 | \$4,334,017 | \$4,264,404 | \$69,613 | 101.6% | \$69,297 |

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| | | | | | | |
|---------------------------------|-----------|-------------|-----------|------------|---------|------------|
| Other Licenses and Permits: | | | | | | |
| Dog Licenses | 18,555 | \$18,302 | \$22,684 | \$(4,383) | 98.6% | (254) |
| Animal Officer Fees | 1,675 | 1,500 | 550 | 950 | 89.6% | (175) |
| Planning Board Fees | 13,385 | 17,086 | 33,643 | (16,558) | 127.6% | 3,701 |
| Board of Adjustment Fees | 8,870 | 7,737 | 10,370 | (2,633) | 87.2% | (1,133) |
| Town Clerk Miscellaneous | 56,055 | 65,923 | 51,165 | 14,758 | 117.6% | 9,868 |
| Gun Permits | 1,250 | 1,620 | 1,155 | 465 | 129.6% | 370 |
| Subtotal Other Licenses/Permits | \$99,790 | \$112,167 | \$119,567 | \$(7,400) | 112.4% | \$12,377 |
| CHARGES FOR SERVICES | | | | | | |
| Cable TV Fees | 314,750 | \$293,428 | \$294,231 | \$(803) | 93.2% | \$(21,322) |
| Special Duty-Contracted Police | 10,270 | 33,299 | 16,060 | 17,239 | 324.2% | 23,029 |
| Welfare Reimbursements | 7,300 | 7,504 | 1,625 | 5,879 | 102.8% | 204 |
| Community Dev Miscellaneous | 5,320 | 10,014 | 11,373 | (1,360) | 188.2% | 4,694 |
| Police Dept Miscellaneous | 3,315 | 4,137 | 1,163 | 2,973 | 124.8% | 822 |
| Ambulance Fees | 437,730 | 443,445 | 471,204 | (27,758) | 101.3% | 5,715 |
| Fire Dept Miscellaneous | 25,000 | 33,811 | 25,539 | 8,272 | 135.2% | 8,811 |
| Transfer Station Fees | 75,565 | 81,525 | 64,303 | 17,223 | 107.9% | 5,960 |
| Police - Accident Reports | 1,850 | 1,982 | 2,542 | (560) | 107.1% | 132 |
| Recreation - Beach Income | 0 | - | 3,966 | (3,966) | #DIV/0! | - |
| Subtotal Charges for Services | \$881,100 | \$909,145 | \$892,006 | \$17,139 | 103.2% | \$28,045 |
| MISCELLANEOUS REVENUES | | | | | | |
| Interest on Deposits | \$52,570 | \$50,214 | \$119,317 | \$(69,103) | 95.5% | \$(2,356) |
| Sale of Town Property | 7,750 | 53,671 | 13,353 | 40,318 | 692.5% | 45,921 |
| Other State/Fed Grants/FEMA | 356,123 | 1,203,424 | 247,808 | 955,615 | 337.9% | 847,301 |
| Insurance/Other Reimb/Refunds | 142,800 | 147,556 | 189,498 | (41,941) | 103.3% | 4,756 |
| Parking Fines | 600 | 645 | 1,405 | (760) | 107.5% | 45 |
| Town Building Rent | 275 | 275 | 2,825 | (2,550) | 100.0% | - |
| Selectmen Miscellaneous | 6,395 | 13,991 | 13,960 | 32 | 218.8% | 7,596 |
| Donations | 13,000 | 10,711 | 237,617 | (226,905) | 82.4% | (2,289) |
| Treasurer's Miscellaneous | 0 | - | 521 | (521) | | - |
| Town Clerk - Copy Fees | 0 | - | 18 | (18) | | - |
| Subtotal Miscellaneous Revenue | \$579,513 | \$1,480,487 | \$826,321 | \$654,167 | 255.5% | \$900,974 |

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| OTHER FINANCING SOURCES | | | | | | |
|---|--------------------|--------------------|---------------------|----------------------|---------------|------------------|
| Income from Trust Funds | \$50,000 | \$50,000 | \$- | \$50,000 | N/A | - |
| Income from Conservation Funds | 204,990 | 204,990 | - | 204,990 | N/A | - |
| Proceeds from Bond Issuance | 380,000 | 380,000 | 2,805,000 | (2,425,000) | 100.0% | - |
| Income from Revenue Funds | 32,500 | 7,696 | 24,358 | (16,662) | 23.7% | (24,804) |
| Subtotal Other Financing Sources | \$667,490 | \$642,686 | \$2,829,358 | \$(2,186,672) | 96.3% | (24,804) |
| TOTAL REVENUES | \$7,867,015 | \$8,874,686 | \$10,390,305 | \$(1,515,619) | 112.8% | 1,007,671 |

Town Debt

The full Statement of Bonded Indebtedness at the end of 2020 is as follows: A loan taken in 2017 for the Fire Quint Aerial Truck (\$850,000), three loans taken through the NH Municipal Bond Bank in 2019 for conservation land (\$2,000,000), water rights to 200,000 gallons/day (\$715,000) and for a Tractor Truck (\$90,000), and the two loans taken in 202 from Northway Bank for Searles (\$300,000) and the Rail Trail (\$80,000). Town budget funds will be required to pay the debt service throughout the term of the bonds. However, the conservation land loan payments are expected to be reimbursed by the Conservation Commission through the use of their Land Acquisition Fund as long as funds remain available and the water rights bond payments are expected to be partially or fully covered over time by the connection fees that will be collected from the water users.

Fire Quint Aerial Truck Loan:

The third of ten annual payments for the Fire Quint Aerial Truck loan taken in May 2017 was made in March 2020. Two additional principal payments were made from Fire impact fee funds: \$28,584.08 in February 2020 and \$47,494.07 in December, reducing the total loan payments by \$85,401.19. The remaining payment schedule is detailed below:

Original Issue: \$850,000.00 / May 2017 / Northway Bank / Interest Rate of 2.45%, 10 year term.

Purpose: Purchase of Fire Quint Aerial Truck for the Windham Fire Department.

Remaining Principal at the end of 2020: \$490,296.55

| Years | Beginning Principal | Principal Paid | Interest Paid | Ending Principal | Total Payment |
|---------------|---------------------|---------------------|--------------------|------------------|---------------------|
| 2021 | \$490,296.55 | \$83,410.27 | \$13,175.87 | \$406,886.28 | \$96,586.14 |
| 2022 | \$406,886.28 | \$86,617.43 | \$9,968.71 | \$320,268.85 | \$96,586.14 |
| 2023 | \$320,268.85 | \$88,739.55 | \$7,846.59 | \$231,529.30 | \$96,586.14 |
| 2024 | \$231,529.30 | \$90,898.13 | \$5,688.01 | \$140,631.17 | \$96,586.14 |
| 2025 | \$140,631.17 | \$93,140.68 | \$3,445.46 | \$47,490.49 | \$96,586.14 |
| 2026 | \$47,490.49 | \$47,490.49 | \$1,163.52 | \$0 | \$48,654.01 |
| Total: | | \$490,296.55 | \$41,288.16 | | \$531,584.71 |

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Clyde Pond Conservation Land Loan:

Original Issue: \$1,764,500.00 / July 2019 / New Hampshire Municipal Bond Bank / True Interest Cost of 2.13% (adjusted for premium received), 15 year term, level principal payments.

Purpose: Purchase of conservation land – Clyde Pond

Remaining Principal at the end of 2020: \$1,645,000.00.

The schedule of payments below reflects the remaining payments:

| Years | Beginning Principal | Principal Paid | Interest Paid | Remaining Principal | Total Payments |
|--------------|---------------------|-----------------------|---------------------|---------------------|-----------------------|
| 2021 | \$1,645,000.00 | \$120,000.00 | \$71,820.00 | \$1,525,000.00 | \$191,820.00 |
| 2022 | \$1,525,000.00 | \$120,000.00 | \$65,700.00 | \$1,405,000.00 | \$185,700.00 |
| 2023 | \$1,405,000.00 | \$120,000.00 | \$59,580.00 | \$1,285,000.00 | \$179,580.00 |
| 2024 | \$1,285,000.00 | \$120,000.00 | \$53,460.00 | \$1,165,000.00 | \$173,460.00 |
| 2025 | \$1,165,000.00 | \$120,000.00 | \$47,340.00 | \$1,045,000.00 | \$167,340.00 |
| 2026 | \$1,045,000.00 | \$120,000.00 | \$41,220.00 | \$925,000.00 | \$161,220.00 |
| 2027 | \$925,000.00 | \$120,000.00 | \$35,100.00 | \$805,000.00 | \$155,100.00 |
| 2028 | \$805,000.00 | \$115,000.00 | \$28,980.00 | \$690,000.00 | \$143,980.00 |
| 2029 | \$690,000.00 | \$115,000.00 | \$23,115.00 | \$575,000.00 | \$138,115.00 |
| 2030 | \$575,000.00 | \$115,000.00 | \$17,250.00 | \$460,000.00 | \$132,250.00 |
| 2031 | \$460,000.00 | \$115,000.00 | \$12,535.00 | \$345,000.00 | \$127,535.00 |
| 2032 | \$345,000.00 | \$115,000.00 | \$9,545.00 | \$230,000.00 | \$124,545.00 |
| 2033 | \$230,000.00 | \$115,000.00 | \$6,411.26 | \$115,000.00 | \$121,411.26 |
| 2034 | \$115,000.00 | \$115,000.00 | \$3,277.50 | \$0.00 | \$118,277.50 |
| Total | | \$1,645,000.00 | \$475,333.76 | | \$2,120,333.76 |

Note: while we received \$2,000,000.00 in loan proceeds and by the end of the loan we will pay 325,323.28 in interest for a total of 2,325,323.28, the loan was legally structured as a \$1,764,500.00 loan at a variable interest rate.

Water Allocation – MSDC Loan:

Original Issue: \$631,500.00 / July 2019 / New Hampshire Municipal Bond Bank / True Interest Cost of 2.13% (adjusted for premium received), 15 year term, level principal payments.

Purpose: Purchase of a Water Allocation – MSDC of 200,000 gallons/day.

Remaining Principal at the end of 2020: \$585,000.00.

The schedule of payments below reflects the remaining payments:

| Years | Beginning Principal | Principal Paid | Interest Paid | Remaining Principal | Total Payment |
|-------|---------------------|----------------|---------------|---------------------|---------------|
| 2021 | \$585,000.00 | \$45,000.00 | \$25,635.00 | \$540,000.00 | \$70,635.00 |
| 2022 | \$540,000.00 | \$45,000.00 | \$23,340.00 | \$495,000.00 | \$68,340.00 |

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|--------------|--------------|---------------------|---------------------|--------------|---------------------|
| 2023 | \$495,000.00 | \$45,000.00 | \$21,045.00 | \$450,000.00 | \$66,045.00 |
| 2024 | \$450,000.00 | \$45,000.00 | \$18,750.00 | \$405,000.00 | \$63,750.00 |
| 2025 | \$405,000.00 | \$45,000.00 | \$16,455.00 | \$360,000.00 | \$61,455.00 |
| 2026 | \$360,000.00 | \$40,000.00 | \$14,160.00 | \$320,000.00 | \$54,160.00 |
| 2027 | \$320,000.00 | \$40,000.00 | \$12,120.00 | \$280,000.00 | \$52,120.00 |
| 2028 | \$280,000.00 | \$40,000.00 | \$10,080.00 | \$240,000.00 | \$50,080.00 |
| 2029 | \$240,000.00 | \$40,000.00 | \$8,040.00 | \$200,000.00 | \$48,040.00 |
| 2030 | \$200,000.00 | \$40,000.00 | \$6,000.00 | \$160,000.00 | \$46,000.00 |
| 2031 | \$160,000.00 | \$40,000.00 | \$4,360.00 | \$120,000.00 | \$44,360.00 |
| 2032 | \$120,000.00 | \$40,000.00 | \$3,320.00 | \$80,000.00 | \$43,320.00 |
| 2033 | \$80,000.00 | \$40,000.00 | \$2,230.00 | \$40,000.00 | \$42,230.00 |
| 2034 | \$40,000.00 | \$40,000.00 | \$1,140.00 | \$0.00 | \$41,140.00 |
| Total | | \$585,000.00 | \$166,675.00 | | \$751,675.00 |

Note: while we received \$715,000.00 in loan proceeds and by the end of the loan we will pay 113,904.35 in interest for a total of 828,904.35, the loan was legally structured as a \$631,500.00 loan at a variable interest rate.

Transfer Station Truck Loan:

Original Issue: \$90,000.00 / July 2019 / New Hampshire Municipal Bond Bank / True Interest Cost of 1.67% (adjusted for premium received), 15 year term, level principal payments.

Purpose: Purchase of a Truck for the Transfer Station.

Remaining Principal at the end of 2020: \$40,000.00.

The schedule of payments below reflects the remaining payments:

| Years | Beginning Principal | Principal Paid | Interest Paid | Remaining Principal | Total Payment |
|--------------|---------------------|--------------------|-------------------|---------------------|--------------------|
| 2021 | \$40,000.00 | \$40,000.00 | \$2,040.00 | \$ - | \$42,040.00 |
| Total | | \$40,000.00 | \$2,040.00 | | \$42,040.00 |

Note: while we received \$90,000.00 in loan proceeds and by the end of the loan we will pay 2,324.44 in interest for a total of 92,324.44, the loan was legally structured as a \$85,500.00 loan at a variable interest rate.

Searles Loan:

Original Issue: \$300,000.00 / September 2020 / Northway Bank / Interest rate of 2.3%, 12 year term, level payments.

Purpose: Searles building repairs

Remaining Principal at the end of 2020: \$300,000.00.

| Years | Beginning Principal | Principal Paid | Interest Paid | Ending Principal | Total Payment |
|-------|---------------------|----------------|---------------|------------------|---------------|
| 2021 | \$300,000.00 | \$23,173.75 | \$5,596.67 | \$276,826.25 | \$28,770.42 |

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|--------------|--------------|---------------------|--------------------|--------------|---------------------|
| 2022 | \$276,826.25 | \$22,403.42 | \$6,367.00 | \$254,422.83 | \$28,770.42 |
| 2023 | \$254,422.83 | \$22,918.69 | \$5,851.73 | \$231,504.14 | \$28,770.42 |
| 2024 | \$231,504.14 | \$23,445.82 | \$5,324.60 | \$208,058.32 | \$28,770.42 |
| 2025 | \$208,058.32 | \$23,985.08 | \$4,785.34 | \$184,073.24 | \$28,770.42 |
| 2026 | \$184,073.24 | \$24,536.74 | \$4,233.68 | \$159,536.50 | \$28,770.42 |
| 2027 | \$159,536.50 | \$25,101.08 | \$3,669.34 | \$134,435.42 | \$28,770.42 |
| 2028 | \$134,435.42 | \$25,678.41 | \$3,092.01 | \$108,757.01 | \$28,770.42 |
| 2029 | \$108,757.01 | \$26,269.01 | \$2,501.41 | \$82,488.00 | \$28,770.42 |
| 2030 | \$82,488.00 | \$26,873.20 | \$1,897.22 | \$55,614.80 | \$28,770.42 |
| 2031 | \$55,614.80 | \$27,491.28 | \$1,279.14 | \$28,123.52 | \$28,770.42 |
| 2032 | \$28,123.52 | \$28,123.52 | \$646.90 | \$0.00 | \$28,770.42 |
| Total | | \$300,000.00 | \$45,245.04 | | \$345,245.04 |

Rail Trail Loan:

Original Issue: \$80,000.00 / September 2020 / Northway Bank / Interest rate of 1.8%, 2 year term, level payments.

Purpose: Rail Trail

Remaining Principal at the end of 2020: \$80,000.00.

| Years | Beginning Principal | Principal Paid | Interest Paid | Ending Principal | Total Payment |
|--------------|---------------------|--------------------|-------------------|------------------|--------------------|
| 2021 | \$80,000.00 | \$39,778.00 | \$1,168.00 | \$40,222.00 | \$40,946.00 |
| 2022 | \$40,222.00 | \$40,222.00 | \$724.00 | \$0.00 | \$40,946.00 |
| Total | | \$80,000.00 | \$1,892.00 | | \$81,892.00 |

The Town continues to make payments on leases for Highway, Police and Fire equipment, the annual principal and interest payments for which are contained in the Town's annual operating budget.

The \$2,000,000 Tax Anticipation note that the Town entered in 2019 with Enterprise Bank was fully drawn upon in November and \$1,200,000 was borrowed in anticipation of tax revenues from Northway Bank in December. Both loans were repaid by the end of 2020. The Town worked cooperatively with the Windham School District to minimize the need for tax anticipation borrowing.

Special Fund Activity

The following represents a summary of all transactions administered through the Town's Special funds (not including the General Fund) as compiled by the Town's Finance Department. These funds are held in custody by the Town Treasurer, however, funds are collected and expended based upon the designated purpose for which each fund was established.

Please note that while impact fees not expended within 6 years would be returned to the affected property owners upon request, no such disbursements occurred during 2020.

2020: Year-End Finance Update

| | Beginning Balance | | | | Finance Balance |
|---------------------------------|----------------------|--------------------|--------------------|----------------|--------------------|
| | 12/31/2019 | Contributions | Expenses | Interest | 12/31/2020 |
| Cable TV Trust Fund | \$356,349.37 | \$22,561.75 | \$50,795.75 | \$2,079.03 | \$330,194.40 |
| Searles Special Rev. | \$6,375.92 | \$2,088.50 | \$8,470.65 | \$17.26 | -\$11.03 |
| Searles Donations | \$599.41 | \$0.00 | \$0.00 | \$2.00 | \$601.41 |
| Friends of Searles | \$368.45 | \$0.00 | \$0.00 | \$1.25 | \$369.70 |
| Expendable Health Trust | \$5,975.71 | \$452,644.52 | \$371,816.10 | \$503.86 | \$87,307.99 |
| Cemetery Operation Fund | \$130,203.66 | \$7,800.00 | \$0.00 | \$440.64 | \$138,444.30 |
| Conservation Land Trust | \$490,001.97 | \$425,329.48 | \$230,905.63 | \$2,070.57 | \$686,496.39 |
| Road Bond Fund | \$9,389.65 | \$0.00 | \$0.00 | \$31.14 | \$9,420.79 |
| Law Enforcement Fund | \$985.49 | \$0.00 | \$0.00 | \$3.27 | \$988.76 |
| Recreation-Programs | \$13,547.40 | \$61,557.72 | \$44,150.05 | \$4.23 | \$30,959.30 |
| Bridge to Beautification | \$8,889.07 | \$0.00 | \$0.00 | \$28.00 | \$8,917.07 |
| Conservation Grant Fund | \$2,192.19 | \$0.00 | \$0.00 | \$7.27 | \$2,199.46 |
| Police Public Safety Revolve Fd | \$91,807.92 | \$266,439.50 | \$307,330.42 | \$69.69 | \$50,986.69 |
| Fire Public Safety Revolve Fd | \$37,553.88 | \$3,622.82 | \$13,846.89 | \$46.46 | \$27,376.27 |
| Subdivision Fees | \$65,442.26 | \$47,970.19 | \$29,175.98 | \$83.98 | \$84,320.45 |
| Rte 28 Emergency Fund | \$11,439.17 | \$0.00 | \$0.00 | \$37.94 | \$11,477.11 |
| Rail to Trail Fund | \$101.90 | \$0.00 | \$0.00 | \$0.34 | \$102.24 |
| Fire Cistern Special Rev Fund | \$2,009.31 | \$0.00 | \$0.00 | \$6.67 | \$2,015.98 |
| Forest Maintenance Fund | \$51,089.11 | \$0.00 | \$421.38 | \$168.74 | \$50,836.47 |
| NH Municipal Bond Bank | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Police Impact Fee | \$171,754.09 | \$49,776.57 | \$122,685.87 | \$211.34 | \$99,056.13 |
| Fire Impact Fee | \$268,924.89 | \$141,732.93 | \$177,199.07 | \$317.02 | \$233,775.77 |
| School Impact Fees (Separate) | \$305,618.34 | \$263,938.90 | \$384,382.00 | \$265.73 | \$185,440.97 |
| Total | \$2,030,619 | \$1,745,463 | \$1,741,180 | \$6,397 | \$2,041,299 |

The collective cash balances for the special funds were invested as follows as of December 31, 2020 (represents actual bank statement balances adjusted for timing of deposits and withdrawals):

| | |
|--|----------------|
| Citizens Bank Operating Accounts – earning 0.1% | \$1,758,887.64 |
| Enterprise Bank Investment Account – earning 0.1% | \$256,640.31 |
| TD Bank Merchant Account – earning 0.0% | \$25,770.73 |